

# MANAGEMENT (SMALL BUSINESS MANAGEMENT & ENTREPRENEURSHIP) - BACHELOR OF BUSINESS ADMINISTRATION

Every candidate for this major must fulfill the following requirements in addition to the general education common core, College of Business foundation and the business core, Viewing a Wider World requirements and general electives. Students will choose one or more of the four options that follow.

Students must complete all University degree requirements, which include: General Education requirements, Viewing a Wider World requirements, and elective credits to total at least 120 credits with 48 credits in courses numbered 300 or above. Developmental coursework will not count towards the degree requirements and/or elective credits, but may be needed in order to take the necessary English and Mathematics coursework.

## Course Requirements

Prefix	Title	Credits
<b>General Education</b>		
Grades of C- or better are required in general education communications courses.		
<i>Area I: Communications</i>		
<i>English Composition - Level 1</i>		
Choose one from the following:		4
ENGL 1110G	Composition I	
ENGL 1110H	Composition I Honors	
ENGL 1110M	Composition I	
<i>English Composition - Level 2</i>		
ENGL 2210G	Professional and Technical Communication Honors	3
<i>Oral Communication</i>		
Choose one from the following:		3
ACOM 1130G	Effective Leadership and Communication in Agriculture	
COMM 1115G	Introduction to Communication	
COMM 1130G	Public Speaking	
HNRS 2175G	Introduction to Communication Honors	
<i>Area II: Mathematics</i>		
MATH 1220G	College Algebra (Foundation Requirement) <sup>1</sup>	3
<i>Area III/IV: Laboratory Sciences and Social/Behavioral Sciences</i>		
ECON 2110G	Macroeconomic Principles (C- or better)	
ECON 2120G	Principles of Microeconomics (C- or better)	
<i>Area III: Laboratory Sciences Course (4 credits)<sup>2</sup></i>		
<i>Area V: Humanities<sup>2</sup></i>		
<i>Area VI: Creative and Fine Arts<sup>2</sup></i>		
<i>General Education Elective</i>		
MATH 1430G	Applications of Calculus I (Foundation Requirement)	3
<b>Viewing A Wider World<sup>3</sup></b>		<b>6</b>
<b>Departmental/College Requirements</b>		

### Foundation Requirements<sup>4</sup>

Choose one from the following (grade of C- or better required): 3

If MATH 1350G is taken before MATH 1220G then the Statistics course will satisfy the Area II Requirement and MATH 1220G must be taken as a foundation requirement<sup>1</sup>

MATH 1350G	Introduction to Statistics (Foundation Requirement)	
A ST 311	Statistical Applications (Foundation Requirement - doesn't count as Gen.Ed)	

### Business Core: Lower Division (minimum grades of C- required)

ACCT 2110	Principles of Accounting I (not recommended for freshman year)	3
ACCT 2120	Principles of Accounting II	3
BCIS 1110	Introduction to Information Systems	3
BUSA 1110	Intro to Business	3

### Business Core: Upper Division

BCIS 338	Business Information Systems I	3
BLAW 316	Legal Environment of Business	3
BFIN 341	Financial Analysis and Markets	3
MGMT 309	Human Behavior in Organizations	3
MGMT 449	Strategic Management	3
MKTG 303	Principles of Marketing	3
BCIS 485	Enterprise Resource Planning	3
or MGMT 344	Production and Operations Management	

Upper division Economics or Applied Statistics elective from the following prefixes: A ST (excluding A ST 311), ECON 3

Upper Division Business elective from the following prefixes: A ST, ACCT, B A, BCIS, BLAW, ECON, ENTR, BFIN, I B, MGMT, MKTG (excluding A ST 311) 3

### Major Courses

MGMT 332	Human Resources Management	3
MGMT 310V	Entrepreneurial Mindset	3
MGMT 361	Small Business Management	3
MGMT 448	Small Business Consulting	3
MGMT 470	Project Management in Organizations	3
BLAW 330	Entrepreneurial Law	3
MKTG 324	Product/Service Development	3
or MKTG 357	Internet and Social Media Marketing	

*MGMT Upper Division Elective* 3

### Second Language: (not required)

**Electives, to bring the total credits to 120<sup>5</sup>** 16

**Total Credits** 120

<sup>1</sup> Students may be required to take MATH 1215 Intermediate Algebra, depending on their math placement. MATH 1220G College Algebra or MATH 1430G Applications of Calculus I or MATH 1350G Introduction to Statistics fulfills the general education requirement in math.

<sup>2</sup> See the General Education (<https://catalogs.nmsu.edu/nmsu/general-education-viewing-wider-world/>) section of the catalog for a full list of courses.

<sup>3</sup> See the Viewing a Wider World (<https://catalogs.nmsu.edu/nmsu/general-education-viewing-wider-world/#viewingawiderworldtext>) section of the catalog for a full list of courses and how to fulfill this requirement.

<sup>4</sup> All Foundation Requirement Courses must be taken, or satisfied with transfer credits, regardless of which Mathematics or Statistics course satisfies the Area II General Education course: MATH 1220G, MATH 1430G and MATH 1350G or A ST 311 must be completed.

<sup>5</sup> Elective credit may vary based on prerequisites, dual credit, AP credit, double majors, and/or minor coursework. The amount indicated in the requirements list is the amount needed to bring the total to 120 credits and may appear in variable form based on the degree. However students may end up needing to complete more or less on a case-by-case basis and students should discuss elective requirements with their advisor.

## A Suggested Plan of Study for Students

This roadmap assumes student placement in MATH 1220G Intermediate Algebra and ENGL 1110G Rhetoric and Composition. The contents and order of this roadmap may vary depending on initial student placement in mathematics and english. It is only a suggested plan of study for students and is not intended as a contract. Course availability may vary from fall to spring semester and may be subject to modification or change.

### First Year

Fall		Credits
MATH 1220G	College Algebra (C- or better) <sup>1</sup>	3
BCIS 1110	Introduction to Information Systems (C- or better)	3
Choose one from the following:		4
ENGL 1110G	Composition I (C- or better) <sup>1</sup>	
ENGL 1110H	Composition I Honors (C- or better) <sup>1</sup>	
ENGL 1110M	Composition I (C- or better) <sup>1</sup>	
Area V: Humanities Course <sup>2</sup>		3
Elective Course <sup>3</sup>		3
<b>Credits</b>		<b>16</b>

### Spring

MATH 1430G	Applications of Calculus I <sup>1</sup>	3
BUSA 1110	Intro to Business (C- or better)	3
Choose one from the following:		3
ACOM 1130G	Effective Leadership and Communication in Agriculture (C- or better)	
COMM 1115G	Introduction to Communication (C- or better)	
COMM 1130G	Public Speaking (C- or better)	
HNRS 2175G	Introduction to Communication Honors (C- or better)	
Area III: Laboratory Science Course <sup>2</sup>		4
Area VI: Creative and Fine Arts Course <sup>2</sup>		3
<b>Credits</b>		<b>16</b>

### Second Year

Fall		Credits
Elective Course <sup>3</sup>		3
ECON 2110G	Macroeconomic Principles (counts towards Area IV, Gen.Ed and C- or better) <sup>1</sup>	3
ACCT 2110	Principles of Accounting I (C- or better)	3
ENGL 2210G	Professional and Technical Communication Honors (C- or better) <sup>1</sup>	3
Elective Course <sup>3</sup>		3
<b>Credits</b>		<b>15</b>

### Spring

Choose one from the following:		3
MATH 1350G	Introduction to Statistics (C- or better) <sup>1</sup>	
A ST 311	Statistical Applications (C- or better) <sup>1</sup>	
ECON 2120G	Principles of Microeconomics (counts towards Area IV, Gen. Ed, and C- or better) <sup>1</sup>	3

ACCT 2120	Principles of Accounting II (C- or better) <sup>1</sup>	3
Elective Course <sup>3</sup>		4
VWW - Viewing a Wider World Course <sup>4</sup>		3

**Credits** **16**

### Third Year

Fall		Credits
MGMT 332	Human Resources Management	3
MKTG 324	Product/Service Development	3
or MKTG 357	or Internet and Social Media Marketing	
BCIS 338	Business Information Systems I <sup>1</sup>	3
MKTG 303	Principles of Marketing	3
MGMT 309	Human Behavior in Organizations	3
<b>Credits</b>		<b>15</b>

### Spring

MGMT 361	Small Business Management	3
MGMT 310V	Entrepreneurial Mindset	3
BLAW 316	Legal Environment of Business	3
BFIN 341	Financial Analysis and Markets <sup>1</sup>	3
VWW - Viewing a Wider World <sup>4</sup>		3
<b>Credits</b>		<b>15</b>

### Fourth Year

Fall		Credits
MGMT 448	Small Business Consulting <sup>1</sup>	3
BLAW 330	Entrepreneurial Law	3
Choose one from the following:		3
BCIS 485	Enterprise Resource Planning <sup>1</sup>	
MGMT 344	Production and Operations Management <sup>1</sup>	
ECON or A ST Upper-Division Elective Course (excluding A ST 311)		3
Elective Course <sup>3</sup>		3
<b>Credits</b>		<b>15</b>

### Spring

MGMT 470	Project Management in Organizations	3
MGMT 449	Strategic Management <sup>1</sup>	3
MGMT Upper-Division Elective Course		3
Any Business Upper-Division Elective Course (excluding A ST 311)		3
<b>Credits</b>		<b>12</b>

**Total Credits** **120**

<sup>1</sup> These courses have prerequisites and it is the students responsibility for checking and fulfilling all course prerequisites listed for these courses

<sup>2</sup> See the General Education (<https://catalogs.nmsu.edu/nmsu/general-education-viewing-wider-world/>) section of the catalog for a full list of courses.

<sup>3</sup> Elective credit may vary based on prerequisites, dual credit, AP credit, double majors, and/or minor coursework. The amount indicated in the requirements list is the amount needed to bring the total to 120 credits and may appear in variable form based on the degree. However students may end up needing to complete more or less on a case-by-case basis and students should discuss elective requirements with their advisor.

<sup>4</sup> See the Viewing a Wider World (<https://catalogs.nmsu.edu/nmsu/general-education-viewing-wider-world/#viewingawiderworldtext>) section of the catalog for a full list of courses.