

# BUSINESS ADMINISTRATION (AGRIBUSINESS) - MASTER OF BUSINESS ADMINISTRATION

## Program Requirements (36 credits)

The MBA program consists of twelve courses beyond the background knowledge requirements (<https://catalogs.nmsu.edu/nmsu/graduate-school/business-administration-master-business-administration/>).

Eleven are required courses:

Prefix	Title	Credits
<b>Required Courses</b>		
ACCT 503	Accounting for Managers	3
BCIS 502	Business Information Systems	3
BLAW 502	Legal Environment of Business	3
ECON 503	Managerial Economics	3
BFIN 503	Financial Management	3
MGMT 502	Operations Management	3
MGMT 503	Organizational Behavior and Management Processes	3
MGMT 512	Quantitative Analysis for Business Decisions	3
MGMT 590	Strategic Management	3
MKTG 503	Marketing Management	3
B A 590	Professional Paper/Presentation	3
Elective course <sup>1</sup>		3
<b>Total Credits</b>		<b>36</b>

<sup>1</sup> This elective must be selected from the approved course list on the MBA web page.

The Graduate School requires that students maintain a minimum cumulative GPA of 3.0 in all courses taken as a graduate student at NMSU. The MBA program requires, in addition, that every candidate for the MBA degree must graduate with at least a minimum cumulative GPA of 3.0 in all courses required for the General MBA degree.

The following course sequencing requirements must be satisfied:

1. B A 590 Professional Paper/Presentation must be completed during the final term of the student's program and is only open to students who have been accepted into the MBA degree program. ACCT 503 Accounting for Managers, BLAW 502 Legal Environment of Business, BFIN 503 Financial Management and MKTG 503 Marketing Management must be completed prior to enrollment in B A 590 Professional Paper/Presentation.
2. MGMT 590 Strategic Management must be completed at the end of the student's program of study and is only open to students who have been accepted into the MBA degree program. All MBA coursework other than B A 590 Professional Paper/Presentation must be completed prior to or during the same term as MGMT 590 Strategic Management.

Students requesting transfer credit for any graduate courses taken before admission to the MBA program must submit appropriate written justification, including course descriptions, syllabi, transcripts, etc. Up to

nine credits of transfer work can be applied to meet MBA requirements if the credits were earned in a program accredited by AACSB International. Transfer credits for courses taken after admission to the program are generally not permitted, but advance approval should be requested and may be granted in exceptional situations.

### Final Examination for the Degree:

A student may satisfy the Graduate School's requirement for a final exam by completing the General MBA Degree's necessary coursework and supplemented or modified requirements for the concentration selected. The following two criteria must be met by the end of their final semester or at the end of a subsequent semester during which graduate-level courses are taken or retaken to meet the specified cumulative GPA.

(1) The student must have a minimum cumulative GPA of 3.0 based on all courses taken as a graduate student at NMSU, including those taken as part of the MBA program (required courses, elective course(s), and courses to fulfill the requirements of an MBA concentration or approved course substitution).

(2) The student must complete all required courses (36 credit hours) with a minimum cumulative GPA of 3.0 for the General MBA (11 required courses and 1 elective course, approved course substitutions, and any approved transfer courses).

A student who fails to meet one or both previous criteria may, during one or more subsequent semesters, take or retake additional graduate-level or MBA-specific courses to increase the cumulative GPA, thereby satisfying the Graduate School's requirement for a final exam.

*Note 1: The General MBA program (excluding concentrations) consists of eleven required courses and one elective course (totaling 36 credits). The MBA elective course consists of 1 graduate business elective (numbered 500 or above) as listed on the MBA web page.*

*Note 2: The College of Business reserves the right to change the published requirements. Any such changes will be announced and will not be retroactive. Currently, MBA courses are offered once each year except for the elective and some concentration courses. Always consult an academic advisor or department head before registering for classes.*

A thesis is not required. With special approval, however, a degree candidate may elect to write a thesis with at least 6 credit hours earned under B A 599 (<https://catalogs.nmsu.edu/search/?P=B%20A%20599>) Master's Thesis in lieu of B A 590 (<https://catalogs.nmsu.edu/search/?P=B%20A%20590>) Professional Paper/Presentation.

Students in the on-campus MBA program may elect to pursue a concentration in Agribusiness and must take the following set of five AEEC courses in substitution of four courses included in the above list of required MBA courses.

Prefix	Title	Credits
AEEC 5220	Financial Derivative Markets	3
AEEC 5210	International Agricultural Trade Theory and Policy	3
AEEC 5996	Special Topics (Global Food Supply Chain Management)	3
AEEC 5330	Agribusiness Marketing	3
AEEC 5340	Agribusiness Management	3
<b>Total Credits</b>		<b>15</b>

The five AEEC courses collectively substitute for the following five required MBA courses:

Prefix	Title	Credits
ECON 503	Managerial Economics	3
MGMT 502	Operations Management	3
MGMT 512	Quantitative Analysis for Business Decisions	3
MKTG 503	Marketing Management	3
Elective course (from the approved list)		3
<b>Total Credits</b>		<b>15</b>

Students in the concentration in Agribusiness who have not previously taken a course in Agricultural Policy will be required to take AEEC 5140 Agricultural Policy prior to taking the five concentration courses.

## Master's Accelerated Program Information

The Master's Accelerated Program allows qualifying NMSU business students to complete four MBA courses while still an undergraduate and may count those courses toward both their undergraduate degree and the Master of Business Administration (MBA).

Up to 12 hours of course work can be applied toward the completion of the master's degree. To receive graduate credit for the 12 credit hours, students must receive a grade of B or higher. MAP courses completed with a grade of B- or lower are not eligible for graduate credit.

### Student Qualifications

- The student must be classified as a Junior or Senior and may not have previously earned a Bachelor's Degree.
- The cumulative grade point average (GPA) must be a minimum of **3.75** to participate in the **Junior Year**.
- The cumulative grade point average (GPA) must be a minimum of **3.50** to participate in the **Senior Year**.
- Students may participate in this program if they have complete the background knowledge prerequisite courses with grades of **B or higher**: ACCT 2110 Principles of Accounting I, ACCT 2120 Principles of Accounting II, ECON 2110G Macroeconomic Principles, BFIN 341 Financial Analysis and Markets, MATH 1430G Applications of Calculus I, MATH 1350G Introduction to Statistics.

### Accepted MAP Courses

Students may take any four of the following courses to count for both the MBA degree and as the required courses to meet their upper division business course and MBA course. Any other courses may be considered after a consultation with an advisor. An exception will need to be made to the degree audit in order for the additional course(s) to be included on both the Undergraduate and Graduate degrees.

Prefix	Title	Credits
ACCT 503	Accounting for Managers	3
BCIS 502	Business Information Systems	3
ECON 503	Managerial Economics	3
BLAW 502	Legal Environment of Business	3
BFIN 503	Financial Management	3
MGMT 502	Operations Management	3
MGMT 503	Organizational Behavior and Management Processes	3

MKTG 503	Marketing Management	3
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Please see the MBA webpage for a list of approved electives. <sup>1</sup>

<sup>1</sup> Courses may be considered after a consultation with an advisor. An exception will need to be made to the degree audit in order for the additional course(s) to be included on both the Undergraduate and Graduate degrees.

Interested students may complete the required application for the program by contacting the MBA advisor at [mbaprogram@nmsu.edu](mailto:mbaprogram@nmsu.edu) or 575-646-8003.