MGT 315V. Human Relations in Organizations
3 Credits
Interactions among people and groups in societies where organizations abound. Focus on the behavior of people in organizational situations and approaches for understanding that behavior. Explores motivation, communication, leadership and team processes. Restricted to nonbusiness majors. Credit may not be earned for both MGT 309 and MGT 315V.
MGT 361. Managing a Startup
3 Credits
Exploration of the tensions and experiences of starting and growing a new company. The course will provide students with the knowledge and experience to increase the likelihood of success whether as a principal in a new company or an investor representative.

MGT 375V. Global Environmental Assessment and Management
3 Credits
Examines the principles of environmental assessment and management. Topics include global environmental concerns, industrial environmental management, life cycle assessment, system analysis, process improvement, and sustainable development, among others.

MGT 388V. Leadership and Society
3 Credits
Exploration of the multifaceted nature of leadership in modern society through readings and seminar discussion.

MGT 391. Management Internship and Cooperative Education I
1-3 Credits
Application of management skills to the work environment. Open only to students majoring or minoring in management. The amount of academic credit (1-3 cr.) will be determined by the academic experience and not by the work experience. May be repeated for a maximum of 3 credits. Restricted to majors and minors.
Prerequisite(s): MGT 309 and consent of instructor.

MGT 448. Business Consulting
3 Credits
Study, analysis, and presentation of recommendations for solving significant problems confronting businesses.

MGT 449. Strategic Management
3 Credits
Integrative approach to envisioning the future and shaping strategies for business success.
Prerequisite(s): BCIS 338 or 350; BLAW 316; FIN 341; MGT 309; MKTG 303; and one of the following: MGT 344 or MGT 470 or BCIS 485.

MGT 451. Selection, Placement, and Performance Evaluation
3 Credits
Staffing processes for organizations and the evaluation of employee performance. Use of selection methods and measurement of work behavior.

MGT 453. Leadership and Motivation
3 Credits
Theories of leadership and motivation. Motivational programs for complex organizations. Relationships between organizational power, authority, and management styles. Crosslisted with: I E 453

MGT 454. Work Teams in Organizations
3 Credits
Theories of small groups and their application to the work situation. Why and how groups form, grow, communicate, and maintain themselves.
Prerequisite(s): senior or above standing.

MGT 458. Comparative International Management
3 Credits
Cultural influences on management are examined in a global business environment with a particular emphasis on human behavior in multinational organizations and the management of human resources. Same as I B 458.

MGT 460. Compensation Management
3 Credits
An overview of wage and salary administration, including job evaluation, wage and salary surveys, program administration, legal aspects of pay systems, and benefits administration.
Prerequisite(s): MGT 332 or consent of instructor.

MGT 461. New Venture Creation
3 Credits
Via problem-based learning, teams define new business ventures to meet current market needs, develop business plans, and prepare to present to investors. SAME AS MKTG 461

MGT 465. Contemporary Issues in Human Resources Management
3 Credits
Integrative course in human resources management, emphasizing the application of advanced concepts to complex personnel cases.
Prerequisite: MGT 332.

MGT 466. Managing Electronic Commerce: A Business Models Perspective
3 Credits
Surveys the emerging Internet technology involving business to business, business to consumer, and consumer to consumer forms of trade. Covers qualitative decision and negotiation analysis techniques as well as auction and market trade mechanisms.

MGT 470. Project Management in Organizations
3 Credits
Roles, responsibilities, and techniques of project managers in managing projects effectively. Preparation for professional certification.

MGT 490. Selected Topics
1-18 Credits (1-18)
Seminars in selected current topics in the various areas of management and administration. Prerequisites vary according to the seminar being offered.

MGT 491. Management Internship and Cooperative Education II
1-3 Credits
Covers the application of management skills to the work environment. The amount of academic credit (1-3 cr.) will be determined by the academic experience and not by the work experience. May be repeated for a maximum of 3 credits. Restricted to majors and minors.
Prerequisite: MGT 309 and consent of instructor.

MGT 498. Independent Study
1-3 Credits
Individual studies directed by consenting faculty with the prior approval of the department head. A maximum of 3 credits may be earned.
Prerequisite: junior or above standing and consent of instructor.

MGT 502. Operations Management
3 Credits
Systems and specialized models applied to the management of production facilities and service operations, including physical and human resources.
Prerequisite(s): Graduate students only.

MGT 503. Organizational Behavior and Management Processes
3 Credits
Covers the theory and practice related to the successful management of human resources in organizations operating within a dynamic global environment. Course goals include developing alternative frameworks for analyzing issues related to human behavior, management science, and organizational structure and theory.
Prerequisite: graduate students only.
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<th>Course Code</th>
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| MGT 512    | Quantitative Analysis for Business Decisions                                 | 3       | Identification, collection, and analysis of an organization's data both internal and external, and use of the resultant information in managerial decision making.  
Prerequisite: graduate students only. |
| MGT 527    | Negotiation and Business Dispute Resolution                                  | 3       | Same as BLAW 527.                                                                                                                                  |
| MGT 545    | Seminar in Human Resources Management                                         | 3       | Systems, theories, and methods of managing human resources for optimum productivity.                                                               |
| MGT 548    | Business Consulting                                                          | 3       | Study, analysis, and presentation of recommendations for solving significant problems confronting businesses. Same as MGT 448 with differentiated assignments for graduate students. |
| MGT 590    | Strategic Management                                                          | 3       | Covers the integration of functional, human, technological, and environmental aspects of business within the framework of management policy and strategy formulation. Formulate, implement, evaluate and control the various functions of the organization from a systems perspective. Understand the external environment and its impact on the organization. Restricted to majors.  
Prerequisite: M.B.A. student in his or her final semester. |
| MGT 591    | New Venture Creation                                                          | 3       | Via problem-based learning, teams define new business ventures to meet current market needs, develop business plans, and prepare to present to investors. Same as MGT 461 with differentiated assignments for graduate students. Crosslisted with: MKTG 591. |
| MGT 598    | Special Research Programs                                                     | 1-3     | Individual investigations either analytical or experimental. A maximum of 6 credits may be earned.  
Prerequisite: consent of instructor. |
| MGT 600    | Doctoral Research                                                            | 1-15    | This course number is used for assigning credit for research performed prior to successful completion of the doctoral qualifying examination. Restricted to management majors. |
| MGT 601    | Research in Management                                                       | 1       | Ph.D. course provides opportunities for significant interaction between Management faculty and Management Ph.D. students. The course also provides opportunities for development of professional scholarly standards, ethics, and critiques, as well as insight into current research areas and topics supported by the Management Department and other relevant disciplinary areas. May be repeated for a maximum of 6 credits. Restricted to Ph.D. students. Graded S/U. |
| MGT 640    | Instructional Development for Teaching Business                              | 3       | Pedagogical issues and techniques in collegiate business education. Includes course and curriculum development, outcomes assessment, class management, and teaching techniques. Practical issues faced in college instruction. Restricted to doctoral students. |
| MGT 645    | Seminar in Human Resources Management                                         | 3       | Seminar will address current issues in human resources management. Focus on research related to the selection, development, and effective use of human resources. Restricted to doctoral students. |
| MGT 650    | Seminar in Organizational Behavior                                           | 3       | Seminar will include specific organizational behavior topics: motivation, leadership, group and inter-group relations, and attitude theory. Focus on current research and theory. Restricted to doctoral students. |
| MGT 655    | Seminar in Organizational Systems and Theory                                  | 3       | Analysis of organizations from a macro perspective. Topics include organizational theory, organizational design, organizational environment, and sociotechnical systems. Restricted to doctoral students. |
| MGT 660    | Research Design and Methodology                                               | 3       | Topics will include philosophy of science, theory building, and research methods applicable to the study of organizational behavior. Restricted to doctoral students. |
| MGT 661    | Qualitative Research Methods                                                  | 3       | In-depth coverage of selected topics in research methodology, including theory and logic of scientific investigation, grounded theory, action research, and ethnomethodology. Restricted to doctoral students. |
| MGT 675    | Seminar in Strategic Management                                               | 3       | Survey of current and classical readings in strategy. Introduces the doctoral level student to strategic issues, strategic topics for research, and publication venues. Restricted to doctoral students. |
| MGT 685    | Story Consulting to Organizations                                             | 3       | Apply various qualitative story and narrative research methods (plot analysis, script analysis, life history, and restoring) to action research consulting project. Students will conduct story assessment and (propose or enact) intervention with a local consenting organization. Restricted to doctoral students. |
| MGT 690    | Special Topics                                                                | 3       | Seminars in selected current topics in the various areas of management. May be repeated for unlimited credit. Restricted to doctoral students.  
Prerequisite(s): Vary according to seminar being offered. |
| MGT 698    | Special Topics                                                                | 1-3     |  
Prerequisite: consent of instructor. |
| MGT 700    | Doctoral Dissertation                                                         | 15      | Prerequisite: advancement to candidacy.  
Name: Carlo Mora-Monge, Interim Department Head  
Office Location: Business Complex, Room 220  
Phone: (575) 646-1201  
Website: http://business.nmsu.edu/departments/mgt/ |