MISSION OF THE COLLEGE OF BUSINESS

The College of Business transforms lives by providing highly respected programs, instruction and scholarly activities that drive economic, social, educational and community development for New Mexico’s diverse population.

Requirements for the Bachelor Degrees

- Successful completion of the New Mexico General Education Common Core and NMSU Viewing a Wider World Courses.
- Successful completion of College of Business Requirements below and major requirements. For the Bachelor of Arts in Economics, see the Economics and International Business (http://catalogs.nmsu.edu/nmsu/business/economics-applied-statistics-international-business) section for specific requirements.
- A minimum cumulative grade point average (GPA) of 2.0 in all courses taken at NMSU to meet lower and upper division business core and major requirements.
- All majors except Economics and International Business require a minimum cumulative GPA of 2.0 in all courses taken to meet the requirements of the major. For Economics and International Business majors, a minimum cumulative GPA of 2.5 is required for courses taken to meet the requirements for the major.
- A minimum of 50% of business credits required for a Bachelor of Accountancy or Bachelor of Business Administration degree or 18 business credits required for a Bachelor of Arts in Economics degree must be completed in the College of Business and a minimum of 12 credits required in the major must be completed in the College. See sections below for major-specific transfer criteria. A total of no more than six credits of courses designated as 300E may be used to satisfy the required upper division business elective, the ECON/A ST elective, and electives in the major.

The only courses that may be taken on an S/U option by students in the College of Business are those designated S/U only, general electives outside the college, and up to 9 credits of HON courses used to fulfill General Education requirements.

Before taking upper-division courses (numbered 300 or above) offered by the College of Business, students must complete all lower-division course requirements with the required minimum grades or better.

Business course credits completed more than ten years prior to the degree application will be reviewed by the course department head and dean (or a designee) to determine their continued suitability to satisfy current degree, major and minor requirements and learning objectives.

Course Requirements

General Education Requirements

Students are advised to take ENGL 203G as their second writing course and ECON 251G and ECON 252G to satisfy the social and behavioral science category.

Requirements for the Bachelor of Arts in Economics degree (excluding A ST 311)

- A minimum of 50% of business credits required for a Bachelor of Arts in Economics degree must be completed in the College of Business.
- A minimum of 12 credits required in the major must be completed in the College.
- A minimum cumulative grade point average (GPA) of 2.0 in all courses taken to meet the requirements for the major.

A ST 251G fulfills the general education requirement in math.

Grades of C- or better are required in general education communications courses.

Foundation Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</thead>
<tbody>
<tr>
<td>MATH 121G</td>
<td>College Algebra</td>
</tr>
<tr>
<td>MATH 142G</td>
<td>Calculus for the Biological and Management Sciences (Majors in Economics and International Business must earn a grade of at least C-)</td>
</tr>
<tr>
<td>A ST 251G</td>
<td>Statistics for Business and the Behavioral Sciences</td>
</tr>
<tr>
<td>or STAT 251G</td>
<td>Statistics for Business and the Behavioral Sciences</td>
</tr>
<tr>
<td>or A ST 311</td>
<td>Statistical Applications</td>
</tr>
</tbody>
</table>

Business Core: Lower Division (minimum grades of C- required)

<table>
<thead>
<tr>
<th>Course Code</th>
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</tr>
</thead>
<tbody>
<tr>
<td>ACCT 221</td>
<td>Principles of Accounting I (Financial) (not recommended for freshman year)</td>
</tr>
<tr>
<td>ACCT 222</td>
<td>Principles of Accounting II (Managerial)</td>
</tr>
<tr>
<td>BCIS 110</td>
<td>Fundamentals of Information Literacy and Systems</td>
</tr>
<tr>
<td>BUSA 111</td>
<td>Introduction to Business</td>
</tr>
<tr>
<td>ECON 251G</td>
<td>Principles of Macroeconomics (Credits are counted in general education)</td>
</tr>
<tr>
<td>ECON 252G</td>
<td>Principles of Microeconomics (Credits are counted in general education)</td>
</tr>
</tbody>
</table>

Business Core: Upper Division

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCIS 338</td>
<td>Business Information Systems I</td>
</tr>
<tr>
<td>BLAW 316</td>
<td>Legal Environment of Business</td>
</tr>
<tr>
<td>FIN 341</td>
<td>Financial Analysis and Markets</td>
</tr>
<tr>
<td>MGT 309</td>
<td>Human Behavior in Organizations</td>
</tr>
<tr>
<td>MGT 449</td>
<td>Strategic Management</td>
</tr>
<tr>
<td>MKTG 303</td>
<td>Principles of Marketing</td>
</tr>
<tr>
<td>BCIS 485</td>
<td>Enterprise Resource Planning</td>
</tr>
<tr>
<td>or MGT 344</td>
<td>Production and Operations Management</td>
</tr>
<tr>
<td>or MGT 470</td>
<td>Project Management in Organizations</td>
</tr>
</tbody>
</table>

Upper division Economics or Applied Statistics elective from the following prefixes: A ST (excluding A ST 311), ECON...

Upper Division Business elective from the following prefixes: A ST, ACCT, B A, BCIS, BLAW, ECON, FIN, I B, MGT, MKTG...

Major Courses

Viewing a Wider World

Select 6 credits from Viewing a Wider World...

Select additional credits to bring total degree credits to a minimum of 120 and upper division credits to 48. The number of general elective credits varies by student and major.

Total Credits 120

1 Students may be required to take MATH 120, depending on their math placement. MATH 121G or MATH 142G or A ST 215G or STAT 251G fulfills the general education requirement in math.

2 Management - Project Supply Change majors may not use MGT 470 Project Management in Organizations to satisfy this requirement since it is a requirement in the major; Accounting majors must take BCIS 485 Enterprise Resource Planning.
A description of the requirement and a listing of approved VWW courses can be found in this catalog under Required Courses (http://catalogs.nmsu.edu/nmsu/essential-information-students/general-education-courses).

Associate in Prebusiness Degree
To complete the associate degree, 60 credits are required, including the General Education Requirements, College of Business Foundation and Business Core (lower division) requirements.

A minimum cumulative grade point average of 2.0 is also required. The last 15 credits towards the degree must be earned through the NMSU system.

Associate in Prebusiness (p. 1)

Minors in Business
Minors are available in

- accounting,
- advertising,
- banking and financial planning,
- business administration,
- business law,
- economics,
- enterprise systems,
- entrepreneurship and innovation,
- finance,
- information systems,
- international business,
- management,
- marketing,
- professional selling,
- risk management and insurance,
- sports marketing, and
- sustainability.

Students pursuing the Bachelor of Individualized Studies or the Bachelor of Applied Studies are not eligible for minors from the College of Business other than the minor in business administration. At least 12 credits of the minor must be completed at the NMSU system.

Prelaw Students
Because the practice of law often involves business-related problems, the majors in the college provide an excellent preparation for the prelaw student. The college has attorneys on the faculty who are available as advisors. Please contact the Finance Department for more information.

Undergraduate Minor: Business Administration
This minor is available to all bachelors degree seeking students, except those seeking the Bachelor of Accountancy and the Bachelor of Business Administration degrees. It is the only minor in Business open to students in the Bachelor of Applied Studies and the Bachelor of Interdisciplinary Studies. At least 12 of the credits for the minor must be completed in the NMSU College of Business.

Minor Requirements
Choose 18 credits of coursework from these business core courses: Nine of the credits must be at the upper division level.

Lower Division

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<tr>
<td>ACCT 222</td>
<td>Principles of Accounting II (Managerial) 1</td>
</tr>
<tr>
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<td>Fundamentals of Information Literacy and Systems</td>
</tr>
<tr>
<td>BUSA 111</td>
<td>Introduction to Business</td>
</tr>
<tr>
<td>ECON 251G</td>
<td>Principles of Macroeconomics 1</td>
</tr>
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<td>ECON 252G</td>
<td>Principles of Microeconomics</td>
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Upper Division

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<td>MGT 344</td>
<td>Production and Operations Management 2</td>
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<tr>
<td></td>
<td>or MGT 470 Project Management in Organizations</td>
</tr>
<tr>
<td></td>
<td>or BCIS 485 Enterprise Resource Planning</td>
</tr>
</tbody>
</table>

1 Courses satisfy background knowledge requirements for the MBA program when completed with a B- grade or better.
2 Only one course may be applied to this minor.

Notes: At least 9 of the 18 credits for the minor must be upper division and at least 12 of the 18 credits must be completed at NMSU. A minimum GPA of 2.0 is required in the coursework for the minor.

Several courses listed above have prerequisites. It is the responsibility of the student to determine course prerequisites and other registration requirements.

Transferring Business Courses
The following business courses have been identified as transferable from NMSU to other public two year and four year institutions in New Mexico. The equivalent course at other institutions can be identified using the common course number which appears in parentheses below. Similarly, students from other institutions can use the common course number to identify business courses that can be transferred to NMSU.

<table>
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<th>Course</th>
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<tr>
<td>A ST 251G</td>
<td>Statistics for Business and the Behavioral Sciences (MATH 2313)</td>
</tr>
<tr>
<td>STAT 251G</td>
<td>Statistics for Business and the Behavioral Sciences (MATH 2313)</td>
</tr>
<tr>
<td>ACCT 221</td>
<td>Principles of Accounting I (Financial) (ACCT 2113)</td>
</tr>
<tr>
<td>ACCT 222</td>
<td>Principles of Accounting II (Managerial) (ACCT 2123)</td>
</tr>
<tr>
<td>BCIS 110</td>
<td>Fundamentals of Information Literacy and Systems (BCIS 1113)</td>
</tr>
<tr>
<td>BLAW 418</td>
<td>Uniforms Commercial Code and Advanced Business Law Topics 1</td>
</tr>
<tr>
<td>BMGT 231</td>
<td>Legal Issues in Business (BLAW 2113)</td>
</tr>
<tr>
<td>BUSA 111</td>
<td>Introduction to Business (BUSA 1113)</td>
</tr>
</tbody>
</table>
ECON 251G Principles of Macroeconomics (ECON 2113) 3
ECON 252G Principles of Microeconomics (ECON 2123) 3
FIN 206 Introduction to Finance (FIN 2113) 1 3
MGT 201 Introduction to Management 1 3
BMGT 210 Marketing (MKTG 2113) 3

1 Count as general electives in the College of Business.

Bachelors Degrees

Bachelor of Accountancy (http://catalogs.nmsu.edu/nmsu/business/accounting-information-systems/accounting-bachelor-accountancy)

Bachelor of Arts in Economics (http://catalogs.nmsu.edu/nmsu/business/economics-applied-statistics-international-business/economics-bachelor-art-economics)

Bachelor of Business Administration

Majors in:

- Economics (http://catalogs.nmsu.edu/nmsu/business/economics-applied-statistics-international-business/economics-bachelor-business-administration)
- Finance (http://catalogs.nmsu.edu/nmsu/business/finance/finance-bachelor-business-administration)
- Management (http://catalogs.nmsu.edu/nmsu/business/management/management-bachelor-business-administration)
- Marketing (http://catalogs.nmsu.edu/nmsu/business/marketing/marketing-bachelor-business-administration)

Masters Degrees


Master of Business Administration - Business Administration

- Agribusiness
- Finance
- Information Systems

Master of Arts - Economics (http://catalogs.nmsu.edu/nmsu/business/economics-applied-statistics-international-business/economics-master-arts) (Public Utility Policy and Regulation)

Graduate Certificates


Graduate Certificates - Finance (http://catalogs.nmsu.edu/nmsu/business/finance/finance-graduate-certificate)

Dual Degrees

BS in Engineering/Master of Business Administration (http://catalogs.nmsu.edu/nmsu/business/business-administration/engineering-mba-program-dual-degree)

Doctoral Degrees

Doctor of Philosophy - Business Administration

- Management (http://catalogs.nmsu.edu/nmsu/business/business-administration/business-administration-doctor-philosophy)
- Marketing (http://catalogs.nmsu.edu/nmsu/business/business-administration/business-administration-doctor-philosophy)

Doctor of Economic Development - Economics

Undergraduate Minors

- Advertising (http://catalogs.nmsu.edu/nmsu/business/marketing/advertising-undergraduate-minor)
- Business Administration (p. 1)
- Entrepreneurship and Innovation (http://catalogs.nmsu.edu/nmsu/business/finance/entrepreneurship-innovation-undergraduate-minor)
- Finance (http://catalogs.nmsu.edu/nmsu/business/finance/finance-undergraduate-minor)
- Marketing (http://catalogs.nmsu.edu/nmsu/business/marketing/marketing-undergraduate-minor)
- Professional Selling (http://catalogs.nmsu.edu/nmsu/business/marketing/professional-selling-undergraduate-minor)
• Sports Marketing (http://catalogs.nmsu.edu/nmsu/business/ marketing/sports-marketing-undergraduate-minor)
• Sustainability (http://catalogs.nmsu.edu/nmsu/business/ management/sustainability-undergraduate-minor)

**Graduate Minors**

• Economics (http://catalogs.nmsu.edu/nmsu/business/economics- applied-statistics-international-business/economics-graduate-minor)
• Information Systems (http://catalogs.nmsu.edu/nmsu/business/ accounting-information-systems/information-systems-graduate- minor)

**Accreditation**

New Mexico State University has been accredited since 1926 by the Higher Learning Commission of the North Central Association of Colleges and Secondary Schools as a degree-granting institution. The university was accredited in 1954 by the American Association of University Women.

The baccalaureate and graduate degree programs in business and accounting offered in the College of Business are accredited by AACSB International—The Association to Advance Collegiate Schools of Business.