

BUSINESS MANAGEMENT - ASSOCIATE OF BUSINESS OCCUPATIONS

Doña Ana Community College 2022-2023 Catalog (64-65 credits)

NOTE: Students must earn a final grade of C- or better in all required Professional and Major courses and achieve a cumulative grade-point average of at least 2.0. A grade of C- or better is required in ENGL 1110G Composition I and designated Mathematics courses.

Students must complete all University degree requirements, which include: General Education requirements and required program credits to total at least 64 credits. Developmental coursework will not count towards the degree requirements and/or elective credits, but may be needed in order to take the necessary English and Mathematics coursework.

Prefix	Title	Credits
General Education		
<i>Select one course from four of the following six content areas for a total of 12-14 credits^{1,2}</i>		
This degree requires a courses from Area I, II, IV and V, and students need to take ONE ADDITIONAL General Education course to meet NMSU requirements.		
Area I: Communications - English Composition Level 1		
ENGL 1110G	Composition I ³	4
Area II: Mathematics		
MATH 1130G	Survey of Mathematics ³	3
Area IV: Social/Behavioral Sciences		
ECON 1110G	Survey of Economics ³	3
Area V: Humanities		
PHIL 1115G	Introduction to Philosophy ³	3
<i>General Education Elective²</i>		3-4
Core Requirements		
BMGT 240	Human Relations	3
Related/Professional Requirements		
ACCT 2110	Principles of Accounting I ³	3
or OATS 120	Accounting Procedures I	
BFIN 2110	Introduction to Finance	3
BMGT 208	Business Ethics	3
BUSA 1110	Intro to Business ³	3
MGMT 2110	Principles of Management ³	3
or BMGT 140	Principles of Supervision I	
MKTG 2110	Principles of Marketing ³	3
Choose one from the following:		3
OATS 211	Information Processing I	
OATS 215	Spreadsheet Applications	
OATS 217	Powerpoint Presentation	
Major Requirements		
BLAW 316	Legal Environment of Business ³	3
or BLAW 2110	Business Law I	
BMGT 201	Work Readiness and Preparation	3

BMGT 221	Internship I	3
BMGT 290	Applied Business Capstone ⁴	3
BMGT Electives		12
Choose 12 credits from the following:		
BMGT 112	Banks and Your Money	
BMGT 126	Retail Management	
BMGT 132	Principles of Selling	
BMGT 136	Forecasting Business Activity	
BMGT 138	Advertising	
BMGT 205	Customer Service in Business	
BMGT 225	Introduction to Commercial Lending	
BMGT 232	Personal Finance	
BMGT 250	Diversity in the Workplace	
BMGT 277	Entrepreneurship II - Small Business Management	
BMGT 280	Introduction to Human Resources	
BMGT 282	Introduction to International Business Management	
BMGT 285	Introduction to Manufacturing Operations	
BMGT 286	Introduction to Logistics	
BMGT 287	Introduction to Export/Import	

Total Credits **64-65**

1

Each course selected must be from a different area and students cannot take multiple courses in the same area.

2

See the General Education (<http://catalogs.nmsu.edu/dona-ana/general-education-and-transfer-options/transfer-new-mexico-institutions/>) section of the catalog for a full list of courses.

3

Courses are identical to those offered at New Mexico State University Las Cruces (main) Campus.

4

Students are required to take the Business Capstone Course (BMGT 290) at DACC. The course is offered during the Spring Semester ONLY.

(64-65 credits)

A Suggested Plan of Study

The contents of this roadmap may vary depending on initial student placement in Mathematics and English. This is only a suggested plan of study for students, and is not intended as a contract. Individual student academic plans may vary. Please contact your faculty advisor to create a plan that works for you. Course availability may vary from fall to spring semester and may be subject to modification or change.

NOTE: Students must earn a final grade of C- or better in all required Professional and Major courses and achieve a cumulative grade-point average of at least 2.0. A grade of C- or better is required in ENGL 1110G Composition I and designated Mathematics courses.

Students must complete all University degree requirements, which include: General Education requirements and required program credits to total at least 64 credits. Developmental coursework will not count towards the degree requirements and/or elective credits, but may be needed in order to take the necessary English and Mathematics coursework.

2 Business Management - Associate of Business Occupations

Semester 1		Credits
ENGL 1110G	Composition I	4
MATH 1130G	Survey of Mathematics	3
PHIL 1115G	Introduction to Philosophy	3
BUSA 1110	Intro to Business	3
BMGT Elective - Choose one from the following:		3
BMGT 112	Banks and Your Money	
BMGT 126	Retail Management	
BMGT 132	Principles of Selling	
BMGT 136	Forecasting Business Activity	
BMGT 138	Advertising	
BMGT 205	Customer Service in Business	
BMGT 225	Introduction to Commercial Lending	
BMGT 232	Personal Finance	
BMGT 248		
BMGT 250	Diversity in the Workplace	
BMGT 277	Entrepreneurship II - Small Business Management	
BMGT 280	Introduction to Human Resources	
BMGT 282	Introduction to International Business Management	
BMGT 285	Introduction to Manufacturing Operations	
BMGT 286	Introduction to Logistics	
BMGT 287	Introduction to Export/Import	
Credits		16
Semester 2		
ACCT 2110	Principles of Accounting I	3
or OATS 120	or Accounting Procedures I	
BMGT 240	Human Relations	3
MGMT 2110	Principles of Management	3
or BMGT 140	or Principles of Supervision I	
BMGT Electives - Choose two other courses from the list in Semester 1		6
Credits		15
Semester 3		
ECON 1110G	Survey of Economics	3
BFIN 2110	Introduction to Finance	3
BMGT 208	Business Ethics	3
Choose one from the following:		3
OATS 211	Information Processing I	
OATS 215	Spreadsheet Applications	
OATS 217	Powerpoint Presentation	
BMGT Electives - Choose one other course from the list in Semester 1.		3
Credits		15
Semester 4		
General Education Elective		3-4
BLAW 316	Legal Environment of Business	3
BMGT 201	Work Readiness and Preparation	3
BMGT 221	Internship I	3
BMGT 290	Applied Business Capstone	3
MKTG 2110	Principles of Marketing	3
Credits		18-19
Total Credits		64-65